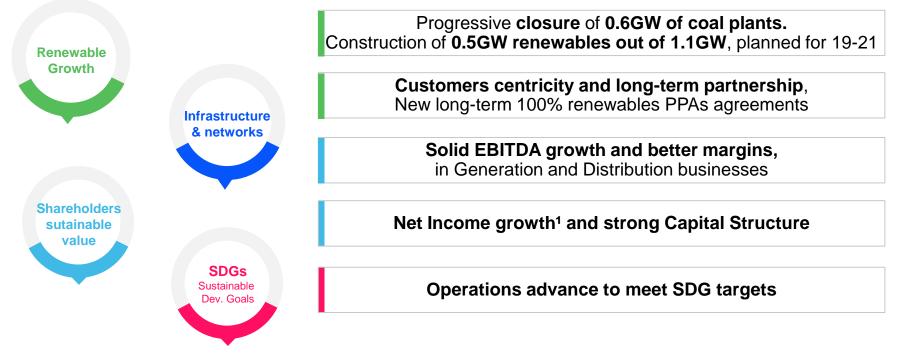


# H1 2019 consolidated results



# Key highlights of the H1 2019





1 - Excluding impairment associated to Decarbonization agreement celebrated on June 4th 2019.

# **Decarbonization (1/2)**

Enel Chile is leading the decarbonization process in Chile

Agreement details

#### Coal Power Plants closure agreement timeline

Agreement celebrated on June 04, 2019

Enel Chile's indicated its willingness to anticipate the closure of Tarapacá (Dec/19)

Impairment accounting impact on Enel Chile Net Income of USD 281 mn<sup>1</sup>

No impact on Enel Chile nor Enel Generación Dividend Distribution



Bocamina 1 (128 MW)



Bocamina 2 (350 MW)

# **Decarbonization** (2/2)

Enel Chile stronger developments and PPAs updates on the period

Main updates on the period

Up to 1 TWh/ year renewable 10-year PPA (Collahuasi as from Apr/20)

Up to 3 TWh/ year renewable 10-years PPA (Anglo American as from Jan/21)

H2 starting the construction of ~0.5 GW<sup>2</sup> out of 1.1GW, expected COD in 2020

Projects pipeline status







enei



## **Energy Transition**

Smart on demand solutions paving the future

enel x Main updates on the period H1 H1 2017 2017 2018 2019 2019 Electric Public New 183 e-buses arriving in Aug/19, with e-76 102 259 251 234 lighting ('000)\* buses\* urban development initiatives<sup>1</sup> e-Home Charging 221 240 52.9 31.0 50.8 services<sup>3</sup> ('000) Points\*2 National electric charging infrastructure plan with 1,200 charges Recognition by the International Public **Transport Union in** Stockholm Promoting the replacement from thermal to electric towards heating efficiency in Chile \* Accumulative figures; 1 - Photo voltaic, lighting, cameras, LED publicity, information panels for users; 2 - Stock in 2017: 63 private and public charging stations

\* Accumulative figures; 1 - Photo voltaic, lighting, cameras, LED publicity, information panels for users; 2 - Stock in 2017: 63 private and public charging stations for electric vehicles. Stock in 2018: 147 public and private charging stations plus 74 charging stations. 3 - Active contracts in the year for Micro insurance in B2C segment

ene

## **Capex allocation**

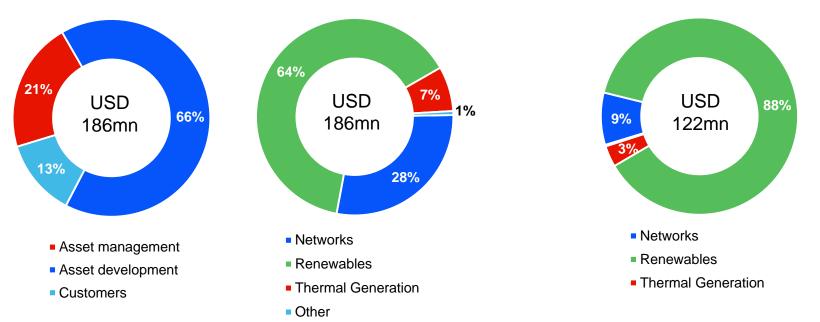
Development capex focused on renewables

H1 2019 Capex by business and by nature<sup>1</sup>

& networks



H1 2019 Development capex

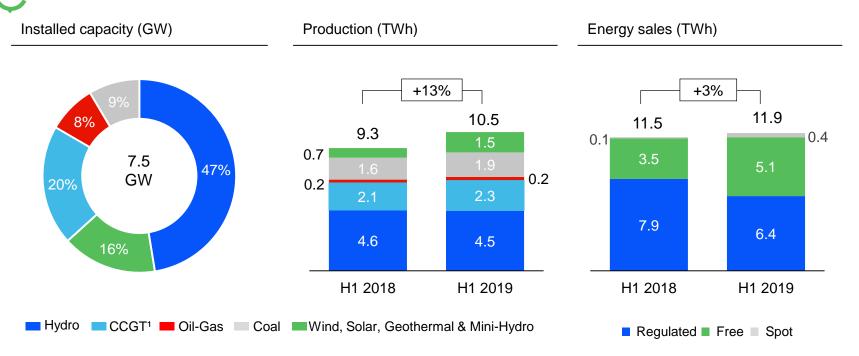


1 - Average exchange rate for the period 675.48 CLP/USD

# **Generation portfolio**

Continuos improvement on our mix and margins





# **Distribution portfolio**

Focus on digitalization to continuously improve our services and efficiency

8.5

5.0

End users (mn) Energy distributed (TWh) +2% +3% 8.3 1.95 1.90 H1 2018 H1 2019 H1 2018 H1 2019 SAIDI<sup>1</sup> LTM (minutes) Energy losses (%) -3% -7% 5.1 217 202 H1 2018 H1 2018 H1 2019 H1 2019

Telecontrol equipment installation (cumulated) 1,895 1,733 1,481 1,161

2017

2016

Replacement of protections and control systems and remote monitoring of variables

2018

Technologies for inspections, as well as helicopters, drones and vehicles, thermography and high resolution photos

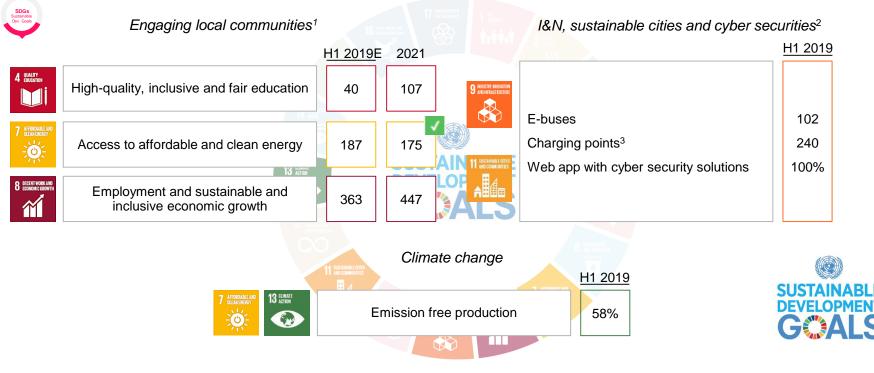
1 - SAIDI LTM: System Average Interruption Duration Index during the last twelve months

H1 2019



## **Progress on SDGs**





1. Cumulated data and targets from 2015. thousand beneficiaries

2. Cumulated data

3. Public and private charging stations

# H1 2019 consolidated results Financial results

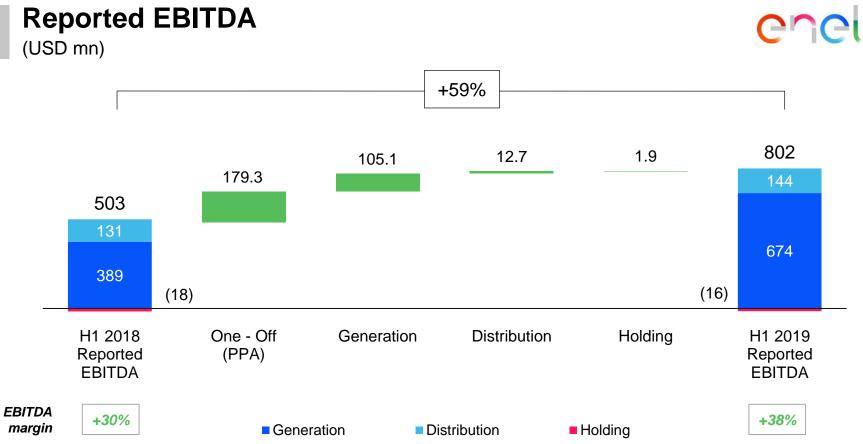
# **Financial highlights**

(USD mn)



	Reported			Adjusted <sup>1,2</sup>	
	H1 2019*	H1 2018*	Var.	H1 2019*	Var.
Revenues	2,111	1,671	+26.3%	1,932	+15.6%
EBITDA	802	503	+59.4%	623	+23.8%
EBIT	212	360	-41.2%	443	+23.3%
Group Net Income	73	181	-60.0%	231	+27.4%
EBITDA Margin	38%	30%	+7.9 p.p.	32%	+2.1 p.p.
Gross Margin	48%	42%	+6.2 p.p.	43%	+1.4 p.p.
Gross Capex	186	209	-11.3%	186	-11.3%
Net Debt <sup>3</sup>	3,567	3,331	+7.1%	3,567	+7.1%

\* Comparisons between periods in the Financial Income Statements are made using the average exchange rate for the period 675.48 CLP/USD; 1 - Adjusted by one-off effect on PPA early termination of USD 179mn in EBITDA; 2 - Adjusted Attributable to the shareholders of Enel Chile by USD 159 mn in Group Net Income due to the one-off effects of PPA early termination and impairment on the fired coal plants of Tarapacá and Bocamina I; 3 - Refers to Jan 1<sup>st</sup> 2019 figure, adjusted by IFRS 16 adoption (USD 51 mn).



# From Reported EBITDA to Reported Group Net Income Cacility (USD mn)

	H1 2019	H1 2018	$\Delta$ yoy
Reported EBITDA <sup>1</sup>	802	503	+59%
D&A	(590)	(143)	+311%
Impairment	(411)	-	N.A.
EBIT	212	360	-41%
Financial expenses	(112)	(57)	+97%
Results from equity investments	3	5	-31%
EBT	103	307	-67%
Income taxes	(25)	(77)	-67%
Minorities	(5)	(49)	-90%
Reported group net income	73	181	-60%

Higher D&A mainly due to impairment
of coal-fired power plants

Higher Financial Expenses related to Elqui project and the consolidation of EGP Chile

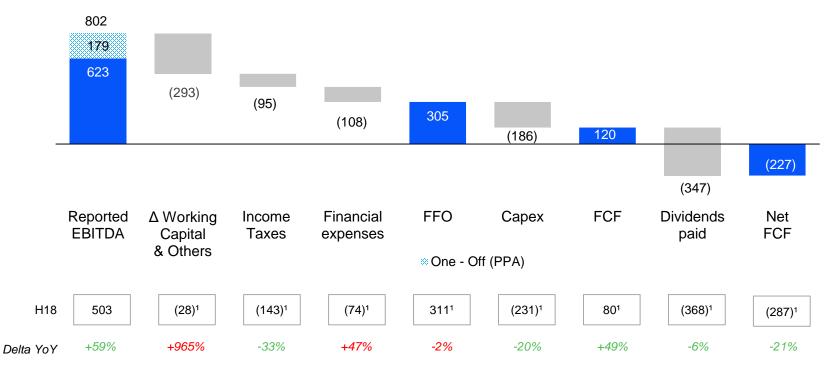
Lower tax expenses mainly related to the impairment

Lower Minorities due to Enel Generación Chile tender offer

1 - Includes USD 179mn one-off effect (PPA early termination agreement)



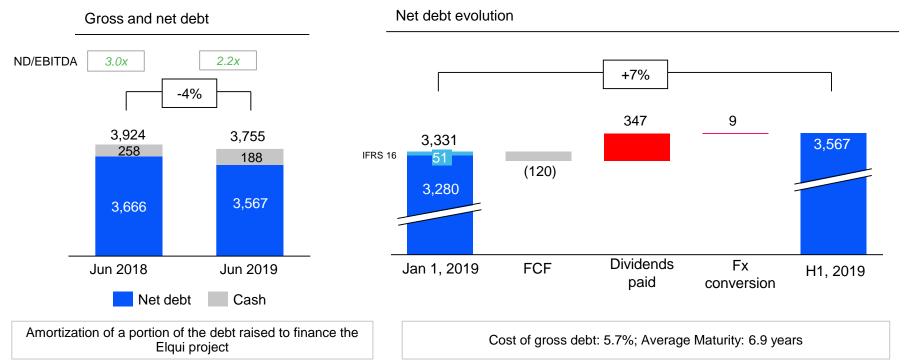




1 - Figures consider the average exchange rate for the period 611,57 CLP/USD, as reported in the H18

### **Debt and financial expenses** (USD mn)





**Closing remarks** 

Renewable

Growth

Shareholders

sustainable

value

Enel Chile continues to pursue a sustainable growth

Client long-term partnership, decarbonization, portfolio mix, and digitalization driving our growth

Capital structure brings flexibility and competitive advantages in the Chilean Market

SDG commitments on-track, aligned with our strategy







## H1 2019 consolidated results

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### H1 2019 Results Disclaimer



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