

Agenda



Giuseppe Turchiarelli, CEO

2025-27 Strategic Plan Chilean market context

Enel Chile 2024E results

Our value proposition and strategic rationale

Simone Conticelli, CFO

2025-27 Strategic Plan Our vision in numbers

Earnings and targets

Giuseppe Turchiarelli, CEO

Closing remarks



Giuseppe Turchiarelli CEO



Chilean market context

Chile continues to be a leader towards electrification and decarbonization strategies



Main characteristics

Total population of 20 million¹

88% of population in urban areas; 40% in metropolitan region



Potencial additional renewable energy²

Solar installed capacity; Solar installed capacity; Solar installed capacity; -2,075 GW -76 GW



+31% in regulated customers demand by 2035³

From current 30 TWh in 2023 to 39 TWh by 2035

+41% expected increase of energy demand between 2023 and 2035³

77 TWh energy demand in 2023 **4,180 kWh** consumption per capita in 2023⁴ Chile's Net zero agenda

- 80% renewable generation by 2030
- **0% coal power** plants by 2040
- 100% new urban public transport additions and sales of light and medium vehicles should be zero emission by 2035

1. Source: Worldbank data as of December 2023; 2. Source: Adapting PELP scenario (carbon neutrality scenario) 2021 with the 2024 October installed capacity in the system; 3. Comisión Nacional de Energía - National Energy Commission (CNE) 2023 Annual report; 4. Source: IEA (International Energy Agency).

National framework has been supportive, yet facing setbacks and ongoing challenges



Decarbonization and electrification

- Acceleration of energy transition
- Beginning of the coal phase-out process
- Boost in renewable energy generation
 - Rise in electric vehicle sales



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Several setbacks in the last years in Chile

- Creation of Energy Stabilization Mechanism PEC 1.0
- Tariff update suspended and creation of PEC 2.0 & 3.0
- Reduction in the distribution regulatory return from 8.5% to 6.0% real terms post-tax
- Distribution VAD 2020-24 published in Jun/2024
- High hydrology volatility





National framework has been supportive, yet facing setbacks and ongoing challenges





Returning to normality, with some pending topics

- Regulated tariffs updated, no accumulation PEC receivables since 2024 year-end
- PEC 2.0 and 3.0 and IDB factoring execution 77% of total
- VAD 2020-24 published and applied
- BESS capacity regulation promoted
- Change in Regulated Auction

Regulatory agenda

VAD 2024-28 ongoing Review and improve Dx regulatory model

Enel Chile 2024E results



2024 marks important deliverables, strengthening our portfolio and consolidating our presence in Chile



Los Cóndores



〕▶ 153 MW

Hydro project

Southern region



2 106 MW [] [] **69** MW **BESS**

Hybrid project Wind + BESS I & II

Southern region



♣ 81 MW
] 67 MW BESS

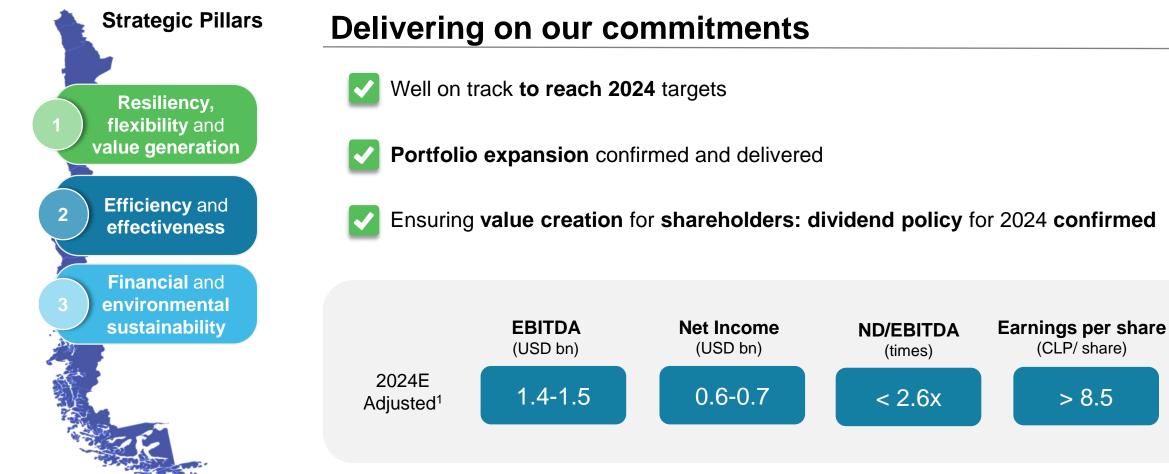
Hybrid project Solar + BESS

Central region



2024E results validate our strategy and deliverables





Excludes the noncash effect of the functional currency one-off. 1.

(CLP/ share)

> 8.5

2025-27 Our value proposition and strategic rationale





Our investments and management actions will continue to pursue value creation and de-risking





Strategic selection of renewable investments

Focus on integrated offerings



Pursuing the optimization of distribution value

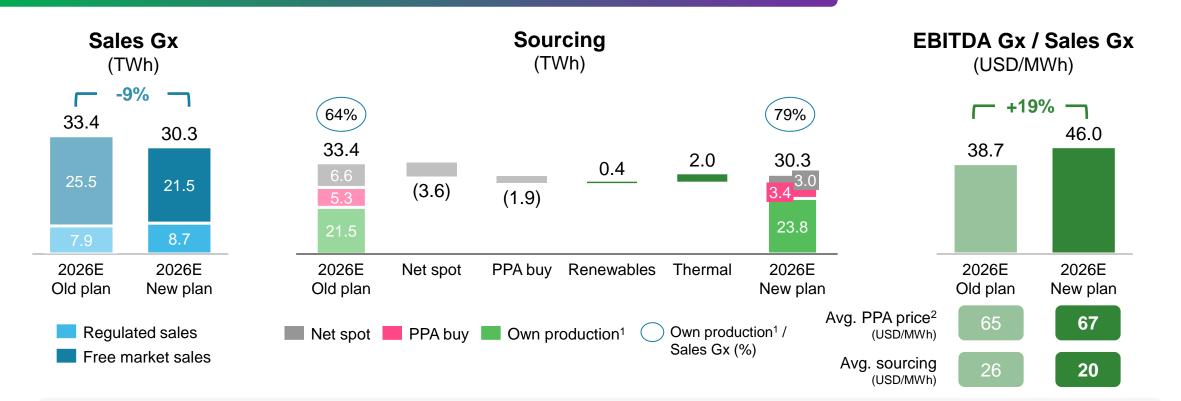
Reducing exposure to the spot market while maintaining stable profit margins Selecting the most promising and profitable renewable energy projects Focusing on climate-aware clients that are demanding renewable energy and efficiency services

Advocating for distribution reform to enhance asset resilience and value through regulatory framework improvements

Risk-return profile optimization to enhance value creation

Update our commercial strategy to de-risk and optimize the value of our portfolio



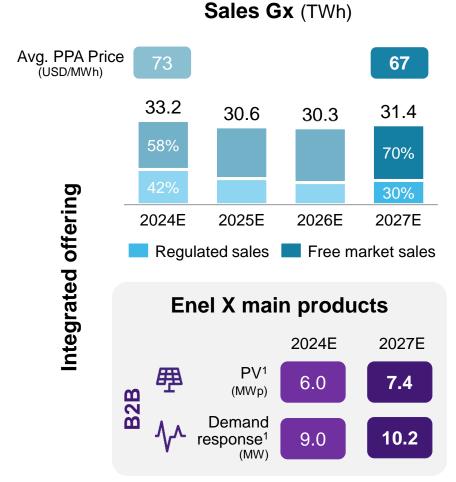


Our **commercial strategy** permits the **reduction** of our **short-position**, delivering **steady margins at lower risk**

1. Own production includes renewable, BESS and thermal production.

2. Average PPAs price includes only energy on regulated and free market sales.

Our commercial strategy was reviewed to enhance resilience, balance risk-return and the value of services

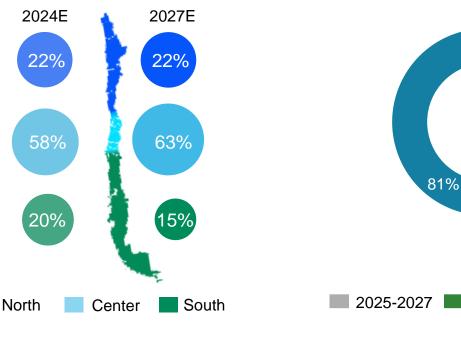


PPAs geographic location

PPAs by residual duration

14%

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Geographic strategy selected to reduce prices exposure

2025-2027 🔳 2028-2033 🔳 >2033

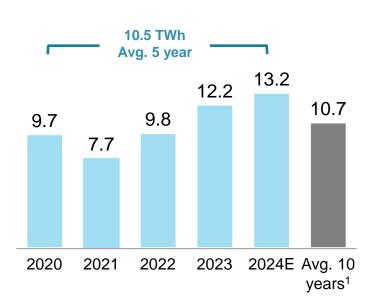
Higher average duration: 14 years

1. Cumulative figures.

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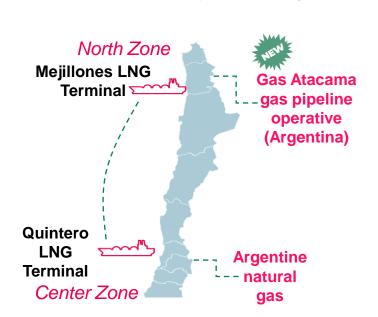
Our sourcing strategy continues to bring flexibility and encel diversification, reducing our short position

Gas supply sourcing

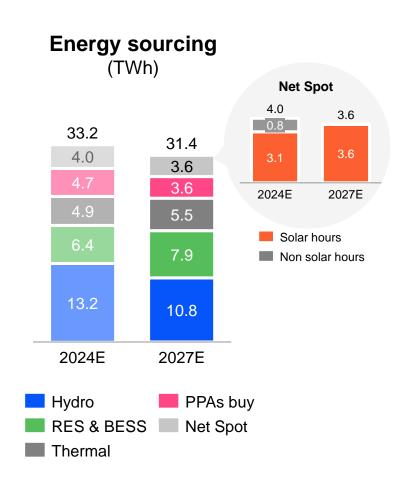


Hydro generation (TWh)

High volatility push for a realistic assumption using the average hydrology of the last 10 years

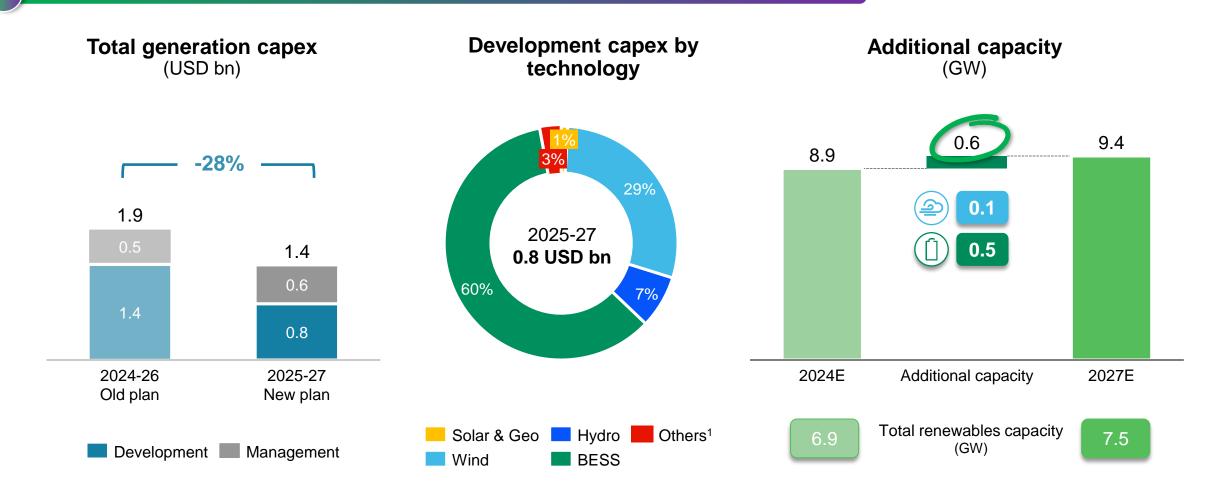


Flexible fleet and enough LNG and Argentine gas to backbone our sales strategy

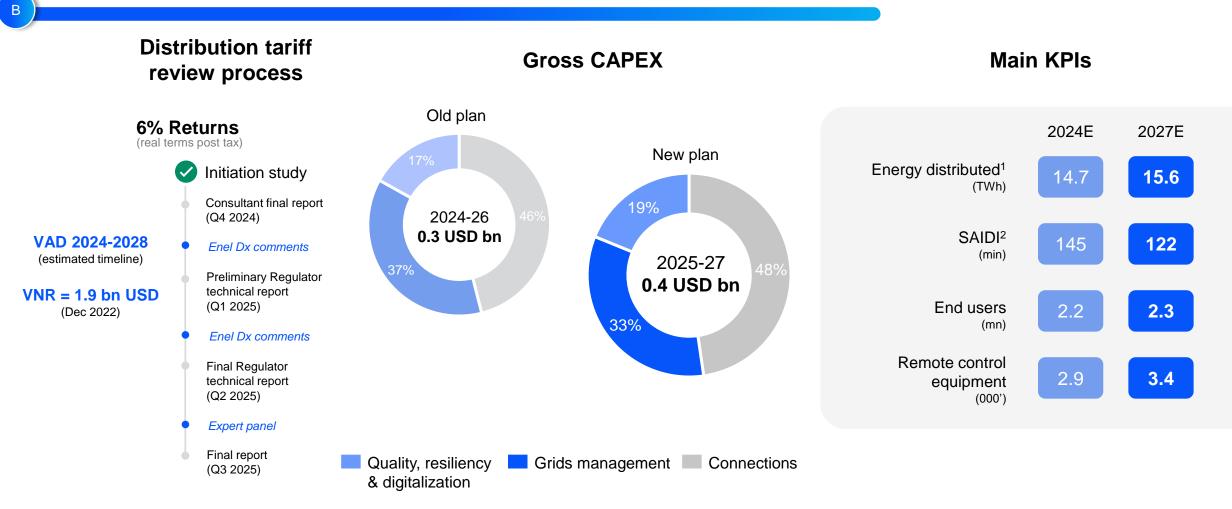


... selective investments in renewables to support profitability, continue focusing on BESS and Wind





Capex optimization in distribution to address market evolution while waiting for a new regulatory framework



1. Data only for Enel Distribución Chile concession area.

2. SAIDI average LTM (Last Twelve Months).



Simone Conticelli CFO



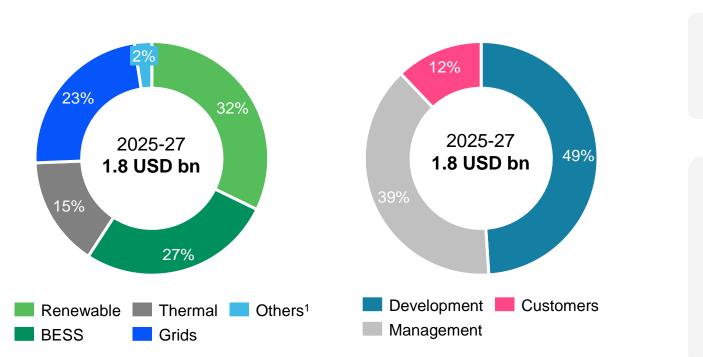
2025-27 Our vision in numbers





Investment plan designed to enhance the resiliency and performance of our portfolio





Cumulated gross capex

Grids

 Capex focused on optimizing grids operation and new clients' connections

Integrated Business

- Consolidation of renewables growth; mature pipeline for potential new opportunities
- Asset management capex focused on hydro and thermal fleet reliance and efficiency

Capital allocation on generation adequately designed in terms of technology and yearly assignment...

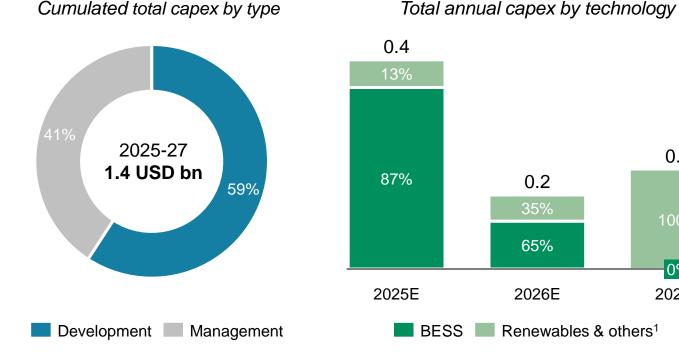
0.2

35%

65%



Generation capex

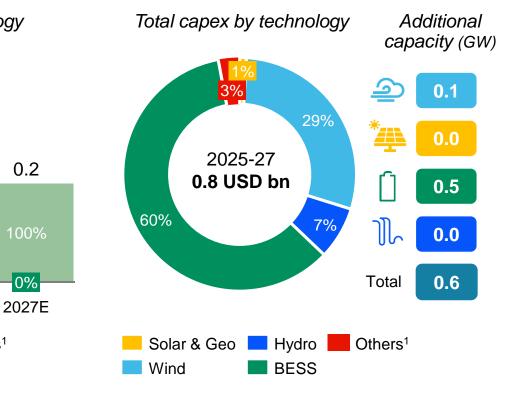


Cumulated development capex (USD bn)

0.2

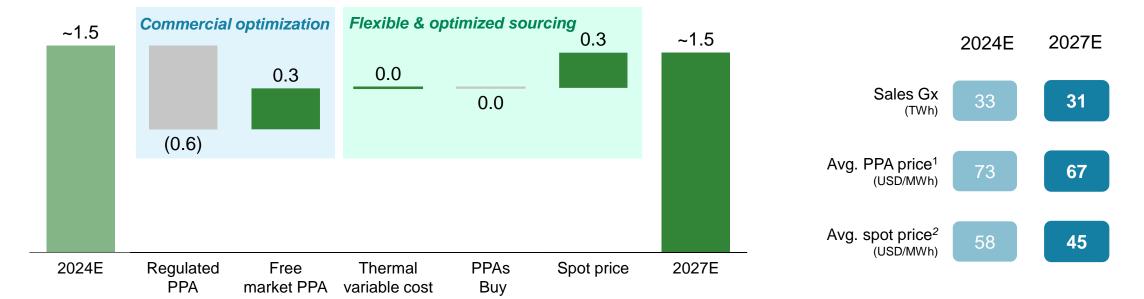
100%

0%



2. Average spot price includes withdrawal energy price.

Strengthening our generation' integrated margin as the core of our strategy



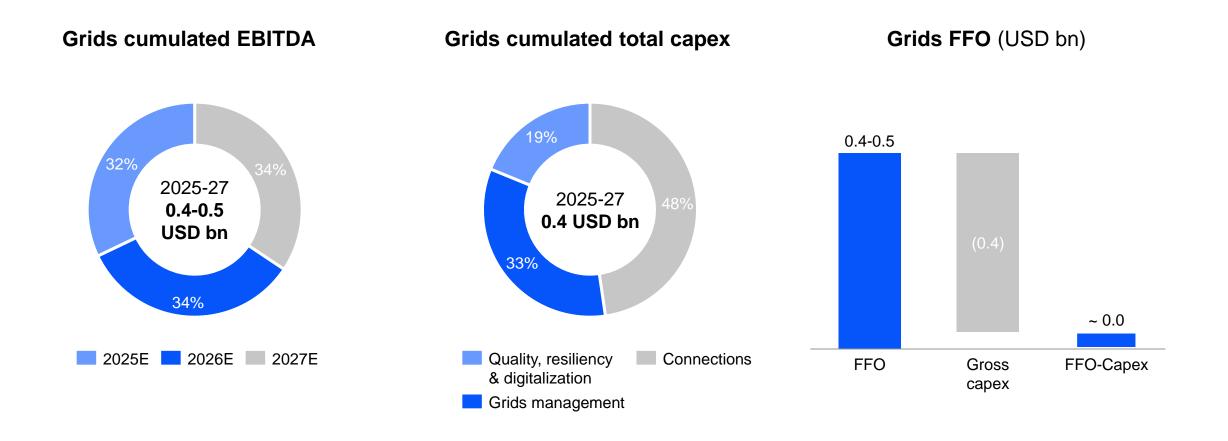
Integrated power margin evolution (USD bn)

Our **portfolio mix strength** allows us to **maintain** our **margins** despite regulated PPAs terminations in 2024-27



Main KPIs

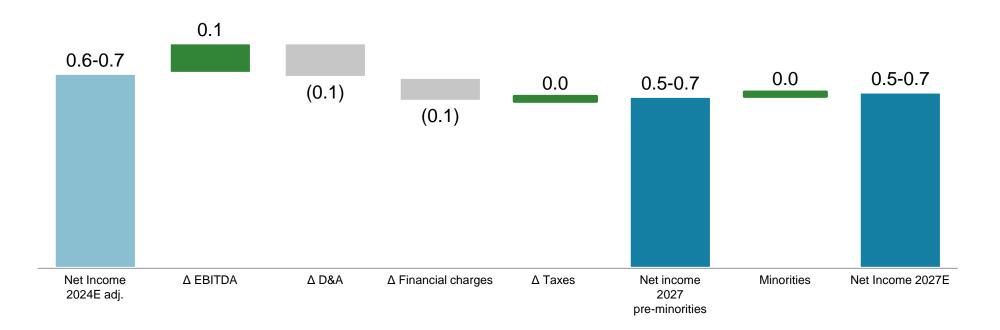






Consolidated Net income in the period, offsetting regulated PPA expiration

Net income¹ evolution (USD bn)



1. 2024E excludes the noncash effect of the functional currency one-off (~0.45 USD bn in Net Income).

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Our portfolio management and capital allocation aligned with our financial sustainable strategy

3.4 PEC 0.5 Recovery 0.5 (1.8) (1.0) 0.5 Sources of Gross Dividends Change in net debt

2025-27 Source of funds (USD bn)

A solid and sound financial position to fund growth and shareholders' remuneration

< 2.6x ≤ **2.0**x

Net debt evolution (USD bn)



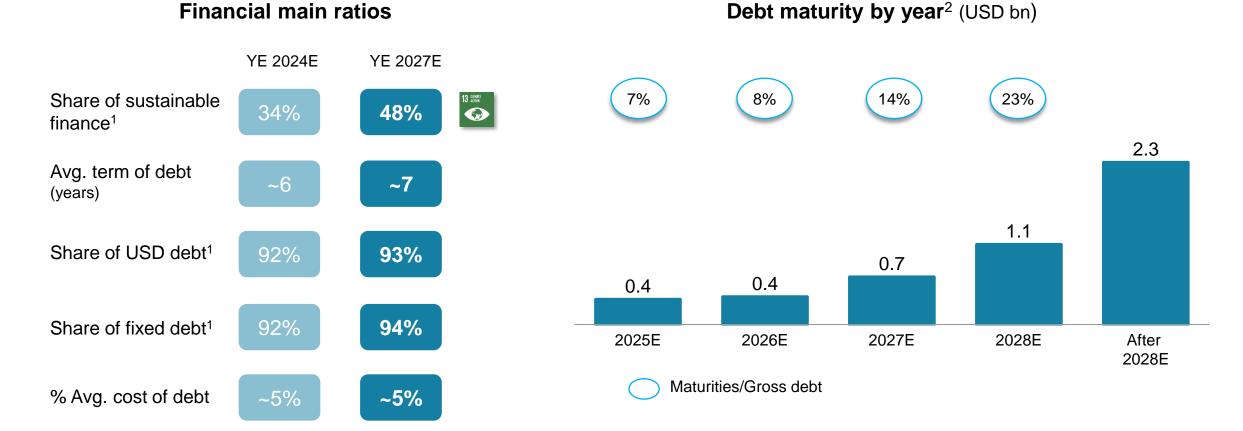
Cash generation and financial discipline are supporting the deleveraging



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All in all, reducing exposure to current market volatility with a comfortable debt profile



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2025-27 Financial targets





Strategic plan targets



	2024E Adjusted ¹	2025E	2026E	2027E
EBITDA (USD bn)	1.4-1.5	1.3-1.5	1.4-1.6	1.4-1.6
Net income (USD bn)	0.6-0.7	0.5-0.7	0.5-0.7	0.5-0.7
Dividend payout (%)	Min 50%	Min 50%	Min 50%	Min 50%

1. Excludes the noncash effect of the functional currency one-off.



Closing remarks



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Enel Chile as a unique, sustainable and value-driven company utility in Chile

Integrated commercial strategy supported by solid and diversified assets

De-risking approach to enhance visibility and resilience

Selective capital allocation to more profitable projects Strategic plan designed to enhance our solid and sound financial position

Optimizing risk-return profile while maximizing total shareholder return

Strategic plan 2025-27 Disclaimer



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The figures included in this presentation are rounded.

Strategic plan 2025-27 **Contact us**



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